



ARIAS-U.S. 2017 Spring Conference Submission Application

SUBMISSION DEADLINE: 5:00 p.m. ET on January 16, 2017

Email all completed applications to Joyce Arawole at jarawole@arias-us.org

Proposal Timeline:

Proposal Submission Opens:	December 19, 2016
Proposal Submission Closes:	January 16, 2017 by 5:00 p.m. ET
Submission Status Notification:	February 3, 2017
Speaker Confirmation Deadline:	February 8, 2017

Please type your responses and ensure that all fields are complete before submitting the application. All questions concerning this process should be directed to info@arias-us.org. **Note:** If your presentation includes a co-speaker or panelists, you must submit "Speaker Information" for ALL of the presenters.

CONTACT INFORMATION

1. CONTACT INFORMATION:

Please complete the contact information for the main speaker/ submitter of this proposal. This person will be notified regarding the status of the proposal submission.

Full Name:	Amy S. Kline, Esq.
Title/Position:	Partner, Saul Ewing LLP
Telephone Number:	(215) 972-8567
Email Address:	akline@saul.com

PRESENTATION INFORMATION

1. SESSION FORMAT:

Presentations may be designed for one or more presenters in either a general session or breakout session format.

- Conversations that Matter Roundtable Discussions: 45 - 60 minutes
- Rapid Fire Case Presentation: 10 presentations in 3 minutes
- Interactive Panel Session: 45 – 60 minutes

A. Please select the presentation format for your proposed session by clicking on the gray box below:

<input type="checkbox"/>	Conversations that Matter Roundtable Discussions
<input type="checkbox"/>	Rapid Fire Case Presentation
<input checked="" type="checkbox"/>	Interactive Panel Session

B. Will this be planned as a General session or breakout?

General Session (Large conference audience up to 250): 45 - 60 minutes

Breakout Session (Small group concurrent sessions of up to 70 people in a room): 45 – 60 minutes

<input checked="" type="checkbox"/>	General Session	<input type="checkbox"/>	Breakout Session
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C. Please provide the technology that you plan on using, if any (PowerPoint, live polling, other?):

PowerPoint presentation and live audience polling.
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2. CONFERENCE THEMES:

We encourage proposals focused on a variety of topics that relate to the general themes provided below. Please select a theme by clicking on the gray box below:

<input type="checkbox"/>	Emerging Risks – New or evolving risks that includes technology, social, legal, or economic developments including drones, big data, predictive analytics, cyber, and nanotechnology
<input type="checkbox"/>	Business Practices – Underwriting, claims handling, accounting, and actuarial, in both the property and casualty and life markets
<input type="checkbox"/>	Direct Insurance – Topics to include substantive and arbitration-specific issues arising out of the direct insurance market
<input checked="" type="checkbox"/>	Reinsurance – Topics include current trends in reinsurance claims or products, including alternative funding mechanisms such as insurance-linked securities and catastrophe reinsurance bonds and recent case law updates
<input type="checkbox"/>	Current Events You open the NY Times or Wall Street Journal and the following headline appears: “....” The headline you come up with will serve as your session’s title

3. TARGET AUDIENCE:

Proposals may be submitted for targeted member audiences (i.e. Arbitrators/Umpires, Company Representatives, and Counsel).

Please select the target audience(s) by clicking on the gray box below:

<input checked="" type="checkbox"/>	Arbitrators / Umpires
<input checked="" type="checkbox"/>	Company Representatives
<input checked="" type="checkbox"/>	Counsel

4. SESSION TITLE:

List the presentation title as it will appear in the conference program. Please limit to 10 words or less.

“Everything You’ve Wanted to Know About Arbitrators (But Were Afraid to Ask)”

5. SESSION DESCRIPTION:

Please provide a brief 25-50 word description of the presentation content. Describe the session in promotional terms for the registration brochure.

Whether you are in-house counsel, outside counsel, a client or an arbitrator, you want to know the unknowable: how will an arbitration panel decide a particular issue. Through real-life hypotheticals, and anonymous live polling, participants will have the opportunity to “decide” issues commonly raised in reinsurance arbitrations and then observe in real-time how these critical legal issues are viewed by clients, counsel and, most importantly, arbitrators.

6. DETAILED SESSION DESCRIPTION:

Please provide a detailed (no more than 300 words) description of the presentation content and how you plan to engage participants.

Whether you are in-house counsel, outside counsel or a client, you want to know the unknowable: how will an arbitration panel decide a particular issue? Existing caselaw can be analyzed, but does it serve as an accurate barometer of the on-the-ground thinking that is used in deciding arbitrations? While there is, of course, no way to predict the outcome of a case, wouldn’t it be helpful to have a gut-check on your instincts? And if you are an arbitrator who is confronted with these issues, yet are often constrained from discussing them, wouldn’t you benefit from an open dialogue with your arbitrator colleagues?

This session will present hypothetical arbitration issues for “resolution” by conference participants. The issues to be addressed in the hypotheticals include *Bellefonte*, accumulation and aggregation, allocation, follow the fortunes, proofs of claim, and others. The hypotheticals are sufficiently detailed to render a meaningful result on voting, but succinct enough to allow meaningful participation without advance preparation by the audience. Through anonymous live polling, each component group of the audience – arbitrators, in-house counsel, outside counsel, and then business people – will then be asked to vote on how they would rule if they were confronted with this issue in an arbitration.

Our Panel is comprised of distinguished outside counsel who have first-hand experience with the arguments on all sides of these issues. Through a robust and fast-paced moderator-led discussion that promotes the open exchange of ideas, the Panel will review the issue, the arguments on each side of the issue and the current state of the law. Most importantly, the Panel will analyze the live-polling results, including reviewing the outcomes, examining the allocation of votes to each potential answer, and comparing the

results as rendered by each component group of the audience. The moderators and Panel will invite audience reaction to and participation in this informative and thought-provoking discussion.

7. SESSION LEARNING OBJECTIVES:

Learning objectives are a required component of the submission process so that ARIAS-U.S. can request for continuing legal education credits.

Please state what participants can expect to learn and /or do upon completion of the session in measurable, behavioral terms. **Examples of measurable words include: state, list, describe, explain, identify, name, demonstrate, etc.** [Click here for a link to examples](#)

Please include three to five learning objectives below:

1	Observe and obtain a unique, unfiltered, insight into how key reinsurance issues are viewed by arbitrators.
2	Appraise and compare the live-polling results to participants’ own opinions on the hypotheticals to gain insight and perspective on how arguments on key reinsurance issues are received.
3	Compare and contrast the outcomes of each hypothetical as decided by arbitrators, in-house counsel, outside counsel and clients.
4	Engage in a dialogue with colleagues regarding on-point issues in reinsurance arbitrations.
5	Apply the substantive knowledge gained, whether on the legal issues, arguments or live-polling results, to their own practices.

SPEAKER INFORMATION

8. SPEAKER BIOGRAPHY: CO-MODERATOR

Speaker biographies are a required component of the submission process so that ARIAS-U.S. can request for continuing legal education credits. **Please complete a speaker biography for each presenter. For additional speakers, please copy this page.**

A. Contact Information:

Full Name:	James D. Scrimgeour, Esq.
Title/Position:	Executive Counsel, Reinsurance Legal
Telephone Number:	(860) 277-1724
Email Address:	JSCRIMGE@travelers.com

B. Presentation History:

Have you presented at an ARIAS-U.S. conference or seminar previously?

<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No
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Has this presentation been delivered before?

<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
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If yes, when and where?

C. Please describe your familiarity with the target audience and your expertise on this topic:

Jamie has been managing reinsurance arbitrations and litigations for Travelers for nearly 15 years and has attended more than 25 ARIAS-U.S. conferences during his career. He has first-hand experience with all of the planned topics of discussion and, along with co-moderator Amy Kline, has co-authored a 2015 article on one of the headline issues (*Bellefonte*) for the ARIAS-U.S. Quarterly.

D. Please provide a biography of (up to 150 words) as it will appear in the conference program.

James D. Scrimgeour, Esq.

James (Jamie) Scrimgeour is Executive Counsel in the Reinsurance Legal Group of The Travelers Companies, Inc., where he manages insurance and reinsurance disputes and analyzes various complex legal matters directly affecting the reinsurance operations of the Company and its subsidiaries. He also specializes in general business counseling to the group's placement, captive and runoff client base and is chair of the Company's Internal Resolution Committee, which facilitates resolution of internal disputes through mediation and, in certain cases, streamlined arbitration. Mr. Scrimgeour moved into his current role from a

position as Senior Counsel in the Company's Special Liability Group (responsible for managing asbestos and environmental liabilities).

Prior to joining Travelers in 2003, he clerked for the Hon. Richard N. Palmer of the Connecticut Supreme Court and specialized in reinsurance and insurance coverage litigation as well as general corporate law for several years at the Hartford-based law firm of Day Pitney, LLP. Mr. Scrimgeour has presented or facilitated at numerous industry conferences and seminars and is a member of the ARIAS-U.S. Law Committee. Mr. Scrimgeour received his degrees from Amherst College and The University of Connecticut School of Law with honors.

SPEAKER INFORMATION

9. SPEAKER BIOGRAPHY: CO-MODERATOR / PANEL MEMBER

Speaker biographies are a required component of the submission process so that ARIAS-U.S. can request for continuing legal education credits. **Please complete a speaker biography for each presenter. For additional speakers, please copy this page.**

A. Contact Information:

Full Name:	Amy S. Kline, Esq.
Title/Position:	Partner, Saul Ewing LLP
Telephone Number:	(215) 972-8567
Email Address:	akline@saul.com

B. Presentation History:

Have you presented at an ARIAS-U.S. conference or seminar previously?

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
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Has this presentation been delivered before?

<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
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If yes, when and where?

C. Please describe your familiarity with the target audience and your expertise on this topic:

Amy Kline has been litigating reinsurance disputes for more than 15 years for cedents and reinsurers. She co-chaired the ARIAS-U.S. Spring 2012 Conference and has otherwise been a regular ARIAS-U.S. Conference attendee. Amy co-authored an article with Jamie Scrimgeour on *Bellefonte* for the ARIAS-U.S. Quarterly and writes on new cases of interest as a member of the ARIAS-U.S. Law Committee.

D. Please provide a biography of (up to 150 words) as it will appear in the conference program.

Amy S. Kline, Esq.

Amy is a Partner in Saul Ewing LLP's Insurance Practice Group, a Vice Chair of the firm's Litigation Department and Co-Chair of the Appellate Practice Group. She has extensive trial and appellate experience in federal and state courts, as well as before private arbitration panels. Amy focuses her practice on representing insurance and reinsurance companies in complex civil litigation matters on issues such as follow the fortunes, the duty of utmost good faith, underwriting, claims handling, insolvency, cut-throughs, MGAs and MGUs. Amy also represents and defends clients facing large-scale investigations. Amy is an Adjunct Professor of Law at Villanova University School of Law. Prior to joining Saul Ewing, Amy served as a law clerk to the Honorable Morton I. Greenberg of the U.S. Court of Appeals for the Third Circuit, and the Honorable James McGirr Kelly of the U.S. District Court for the Eastern District of Pennsylvania. Amy is a *summa cum laude* graduate of Villanova University School of Law where she was the Editor-in-Chief of the *Villanova Law Review*, and a *cum laude* graduate of Boston University.

SPEAKER INFORMATION

10. SPEAKER BIOGRAPHY: PANEL MEMBER

Speaker biographies are a required component of the submission process so that ARIAS-U.S. can request for continuing legal education credits. ***Please complete a speaker biography for each presenter. For additional speakers, please copy this page.***

A. Contact Information:

Full Name:	Charles Scibetta, Esq.
Title/Position:	Partner, Chaffetz Lindsey LLP
Telephone Number:	(212) 257-6962
Email Address:	Charles.Scibetta@chaffetzlindsey.com

B. Presentation History:

Have you presented at an ARIAS-U.S. conference or seminar previously?

<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
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Has this presentation been delivered before?

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If yes, when and where?

C. Please describe your familiarity with the target audience and your expertise on this topic:

Charlie has been handling insurance and reinsurance disputes for more than 20 years, and has been a regular attendee at ARIAS-U.S. Conferences for about 15 years. Charlie has experience with the issues to be discussed through his practice, and has authored an article for the ARIAS-U.S. Quarterly on follow the fortunes.

D. Please provide a biography of (up to 150 words) as it will appear in the conference program.

Charles Scibetta, Esq.

Charlie Scibetta is a founding and managing partner of Chaffetz Lindsey LLP. He has more than 20 years of litigation and arbitration experience across a broad variety of industries, with a heavy concentration in insurance and reinsurance disputes. He is recognized as a leader in his field in industry publications, including Legal 500 United States, SuperLawyers and Who's Who International. Prior to forming Chaffetz Lindsey, Charlie was a partner in the insurance and reinsurance disputes practice at Clifford Chance.

SPEAKER INFORMATION

11. SPEAKER BIOGRAPHY: PANEL MEMBER

Speaker biographies are a required component of the submission process so that ARIAS-U.S. can request for continuing legal education credits. **Please complete a speaker biography for each presenter. For additional speakers, please copy this page.**

A. Contact Information:

Full Name:	Sean T. Keely, Esq.
Title/Position:	Partner, Hogan Lovells
Telephone Number:	(212) 909-0675
Email Address:	sean.keely@hoganlovells.com

B. Presentation History:

Have you presented at an ARIAS-U.S. conference or seminar previously?

<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
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Has this presentation been delivered before?

<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
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If yes, when and where?

C. Please describe your familiarity with the target audience and your expertise on this topic:

Sean has more than 20 years of experience litigating reinsurance issues. He is also a member of the ARIAS-U.S. Education Committee and has presented at and chaired seminars and workshops for certified reinsurance arbitrators and industry practitioners.

D. Please provide a biography of (up to 150 words) as it will appear in the conference program.

Sean T. Keely, Esq.

Sean Keely is a partner in the New York office of Hogan Lovells. He has been involved in (re)insurance matters for more than 20 years, litigating and arbitrating commercial disputes with a particular focus on the (re)insurance industry.

Over the past several years, Sean has been at the center of cases addressing developing issues in the industry, including late notice, allocation and aggregation of losses, follow-the-settlements, breaches of the duty of utmost good faith, material misrepresentation, and insurer insolvency. Sean has been a ranked lawyer in Chambers USA for Insurance Dispute Resolution for 2014 and 2015, and he has been listed in Who's Who Legal Insurance and Reinsurance for 2012 through 2015.

SPEAKER INFORMATION

Thank you for completing the Call for Proposals Submission Application. Please email all completed applications to Joyce Arawole at jarawole@arias-us.org by 5:00 p.m. ET on **January 16, 2017**. All submitters will be notified no later than February 3, 2017.