



ARIAS-U.S. 2017 Fall Conference Request for Proposals Submission Guidelines and Application

Proposal Submission Deadline: **July 10, 5:00 p.m. ET**

For questions or comments, contact Joyce Arawole at ARIAS-U.S. at jarawole@arias-us.org or 703.260.7515.

Overview – Beyond the Traditional Reinsurance Arbitration –“Non-Traditional Disputes”

ARIAS-U.S. is seeking dynamic, relevant, and interesting content for the 2017 Fall Conference to be held November 2- 3 at the Marriott Marquis in New York. The planning committee is looking for presentations beyond the traditional reinsurance arbitration. While many reinsurance disputes involve the collection of long tail asbestos or environmental losses, at this conference, we plan to highlight other "non-traditional" disputes which can be and often are resolved through arbitration. These might include disputes involving a diverse array of products, businesses or lines, including disputes between policyholders and insurers as well as MGA, agency and/or broker disputes, workers compensation and/or life reinsurance disputes, structured finance disputes and other disputes focused on financial matters, disputes involving captives, Bermuda Form arbitrations and others.

ARIAS-U.S. is seeking submissions for 45 to 60 minute interactive presentations in a General or Breakout session format. Submissions should be interactive, skill-based and/or audience participative or other forms of presentation that encourage interaction and lively discussions. Special consideration will be given to proposals that incorporate unique presentation formats. The ARIAS-U.S. planning committee may also provide suggestions for enhancing the panel and overall conference experience for participants. The planning committee is looking to avoid “talking head” presentations for the Fall Conference and invites submissions that fit within the listed conference themes that explore specific challenges, topics and issues in-depth. Please review the details and guidelines of this RFP process thoroughly before proceeding.

Guidelines for Submission

- Proposals may be submitted for targeted member audiences (i.e. Arbitrators/Umpires, Company Representatives, and Counsel).
- Presentations will be considered based on quality of topic, introduction of new and innovative concepts, importance of the subject-matter to insurance/reinsurance arbitration, and appeal to the target audience(s).
- The lead presenter organizes the presentation and is responsible for submitting the proposal application, forming the group session, moderating the session and leading the discussion.
- This request for proposals is open to all ARIAS-U.S. members and non-members. Interested parties may submit more than one proposal at a time.
- ARIAS-U.S. may request a submission be revised to better fit the conference agenda or combined with another presentation where appropriate.
- Submissions accepted must agree to adhere to a timeline provided by ARIAS-U.S. to submit conference materials, including PowerPoint presentations, and supplementary materials in advance of the conference.
- Speakers are strongly encouraged to submit an article for the quarterly journal based on their presentation or related to the topic's focus area.
- All individuals accepted to present in any of the presentation types must be registered by the presenter registration deadline. *Please note: no registration or payment is necessary to submit a proposal. Only those accepted will be required to register.*
- Speakers are responsible for their own travel, room, board, incidental, and registration costs
- Completed proposal application must be submitted electronically by 5:00 pm ET on **July 10, 2017** to Joyce Arawole at jarawole@arias-us.org.

ARIAS-U.S. 2017 Fall Conference Submission Application

SUBMISSION DEADLINE: July 10, 5:00 p.m. ET

Email all completed applications to Joyce Arawole at jarawole@arias-us.org

Proposal Timeline:

Proposal Submission Opens:	June 19, 2017
Proposal Submission Closes:	July 10, 2017 by 5:00 p.m. ET
Submission Status Notification:	July 25, 2017
Speaker Confirmation Deadline:	August 1, 2017

Please type your responses and ensure that all fields are complete before submitting the application. All questions concerning this process should be directed to info@arias-us.org.

CONTACT INFORMATION

1. CONTACT INFORMATION:

Please complete the contact information for the main speaker/ submitter of this proposal. This person will be notified regarding the status of the proposal submission. **Note:** If your presentation includes a co-speaker or panelists, you must submit "Speaker Information" for ALL of the presenters.

Full Name:	Yves Hayaux-du-Tilly L
Title/Position:	Partner of Nader, Hayaux & Goebel
Telephone Number:	(MX) +52 55 4170 3003 (UK) +44 0 203740 1365
Email Address:	yhayaux@nhg.com.mx

PRESENTATION INFORMATION

1. SESSION FORMAT:

Presentations may be designed for one or more presenters in either a general session or breakout session format.

- Interactive Panel Session: 45 – 60 minutes
- Alternative Format: If there is an alternative format that you would like to explore, please explain

A. Please select the presentation format for your proposed session by clicking on the gray box below:

<input checked="" type="checkbox"/>	Interactive Panel Session
<input type="checkbox"/>	Alternative Format – Please explain:

B. Will this be planned as a general session or breakout?

- General Session (Large conference audience up to 400): 45 - 60 minutes
- Breakout Session (Small group concurrent sessions of up to 100 people in a room): 45 – 60 minutes

<input checked="" type="checkbox"/>	General Session	<input type="checkbox"/>	Breakout Session
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C. Please provide the technology that you plan on using, if any (PowerPoint, live polling, other?). Please note that audiovisual requests only apply to general sessions:

2. CONFERENCE THEME AND FOCUS

We encourage proposals focused on a variety of topics that relate to the general themes provided below.

The planning committee is looking for presentations beyond the traditional reinsurance arbitration. While many reinsurance disputes involve the collection of long tail asbestos or environmental losses, at this conference, we plan to highlight other "non-traditional" disputes which can be and often are resolved through arbitration. These might include disputes involving a diverse array of products, businesses or lines, including the following below. Please select topic focus by clicking on the gray box below:

<input type="checkbox"/>	Disputes between policyholders and insurers, MGA, agency and/or broker disputes
<input type="checkbox"/>	Workers compensation and/or life reinsurance disputes
<input type="checkbox"/>	Structured finance disputes and other disputes focused on financial matters
<input type="checkbox"/>	Disputes involving captives, Bermuda Form arbitrations and others
<input type="checkbox"/>	Other disputes – please describe: Discussion of the challenges and possibilities in International Arbitration.

The conference planning committee is interested in providing fresh and relevant content to keep conference participants engaged. Please answer briefly, the following questions below to help us understand the focus and relevance of your submission to current events and issues within the selected conference topic.

A. What is the specific topic you are proposing and why?

A panel discussion with representatives of AIDA International and certain ARIAS chapters, i.e., ARIAS Europe, ARIAS UK, and ARIAS LatAm, chaired and moderated by ARIAS US, to discuss differences and practices among the various Chapters and identifying opportunities of collaboration and cross-fertilisation. It is currently a topic of great importance, however, many people do not know about international practices. We want to give the audience the opportunity to discover how arbitration works within the different jurisdictions, and identify possibilities to expand their practise and expertise to other jurisdictions.

B. What makes this topic of interest to the conference audience?

This panel will explain development of arbitration in other jurisdictions, differences among the various ARIAS Chapter, engage and discuss best practices, collaboration and manners in which arbitrators may use their skills in other jurisdictions.

C. Why is it relevant? Are there any current events or articles you can share?

There are efforts around the world to resolve insurance and reinsurance disputes in arbitration and it is of outmost relevance to compare best practices, make efforts to collaborate and explore manners in which skilled arbitrators and professionals may expand their respective practice in other jurisdictions.

Articles: <http://arias.org.uk/>

<https://www.ariaslatam.cl/quienes-somos>

<http://www.arias-europe.org/index.php>

<http://www.aida.org.uk/about.asp>

D. How does this topic impact the business of reinsurance arbitration?

It allows arbitrators to discover a different perception of their work that will open up a panorama of new possibilities, based on the different practices of international arbitration that occur today, explained from the practice of international organisations within AIDA.

3. TARGET AUDIENCE:

Proposals may be submitted for targeted member audiences (i.e. Arbitrators/Umpires, Company Representatives, and Counsel). Please select the target audience(s) by clicking on the gray box below:

<input checked="" type="checkbox"/>	Arbitrators / Umpires
<input checked="" type="checkbox"/>	Company Representatives
<input checked="" type="checkbox"/>	Counsel

4. SESSION TITLE:

List the presentation title as it will appear in the conference program. Please limit to 10 words or less.

ARIAS: To infinity and beyond!

5. SESSION DESCRIPTION:

Please provide a brief 25-50 word description of the presentation content. Describe the session in promotional terms for the registration brochure.

This panel will explain development of insurance and reinsurance arbitration in other jurisdictions, differences and similarities of other ARIAS Chapters, vis-à-vis, ARIAS US and guide a discussion on best practices in arbitration, collaboration across jurisdictions, uniformity of proceedings and practices, manner in which arbitrators may expand their practice and expertise in other jurisdictions and efforts.

6. DETAILED SESSION DESCRIPTION:

Please provide a detailed (no more than 300 words) description of the presentation content and how you plan to engage participants.

This panel seeks to give a broader view to arbitrators, of how practices are carried out in different jurisdictions all around the world. We will explain this point not from the theoretical knowledge, but from a practical point of view, biased on practical experiences. The panel will be carried out in conjunction to a Power Point presentation which will show only images that will help the public to relate, and therefore to identify the main differences that exist in the various systems. At the end, after giving the whole explanation we will make a question-answer session to encourage interaction with the

audience, identify areas of collaboration and potential for expansion of professionals in other jurisdictions.

7. SESSION LEARNING OBJECTIVES:

Learning objectives are a required component of the submission process so that ARIAS·U.S. can request for continuing legal education credits.

Please state what participants can expect to learn and /or do upon completion of the session in measurable, behavioral terms. **Examples of measurable words include: state, list, describe, explain, identify, name, demonstrate, etc.** [Click here for a link to examples](#)

Please include three to five learning objectives below:

1	Expand horizon of professionals in arbitration to look into other jurisdictions, and identify potential for services in other jurisdictions.
2	Identify the main differences between arbitration proceedings in various jurisdictions across the world.
3	Permit arbitrators and professionals to identify areas of collaboration.
4	Identify the best practices in arbitration to bring uniformity to arbitration rules of various ARIAS Chapters.
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SPEAKER INFORMATION

8. SPEAKER BIOGRAPHY:

Speaker biographies are a required component of the submission process so that ARIAS·U.S. can request for continuing legal education credits. **Please complete a speaker biography for each presenter. For additional speakers, please copy this page.**

A. Contact Information:

Full Name:	Yves Hayaux-du-Tilly L
Title/Position:	Partner of Nader, Hayaux & Goebel
Telephone Number:	(MX) +52 55 4170 3003 (UK) +44 0 203740 1365
Email Address:	yhayaux@nhg.com.mx

B. Presentation History:

Have you presented at an ARIAS·U.S. conference or seminar previously?

<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No
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Has this presentation been delivered before at a different conference or event?

<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
If yes, when and where?			

C. Please describe your familiarity with the target audience and your expertise on this topic:

I have been a member of the Presidential Council of the International Association of Insurance Law (AIDA) since 2010, and member of AMEDESEF (the Mexican Chapter of AIDA) since 1998. I served as President of AMEDESEF from 2005 to 2009, where I led the efforts to create ARIAS Mexico with the Centro de Arbitraje de Mexico (CAM). I am also an honorary member of the Commercial Bar (COMBAR) and participates actively in its North American Committee since 2008.

D. Please provide a biography of (up to 150 words) as it will appear in the conference program.

Better known as the Mexican lawyer with a French name in the City of London, Yves is the managing partner of the London office of the Mexican independent Law Firm, Nader, Hayaux & Goebel (www.nhg.com.mx), the only Mexican law firm with an office in London and splits his time between London and Mexico.

Yves has been more than 25 years advising foreign investors into entering the Mexican market and in their Mexican related operations and transactions.

Yves is a leading specialist in insurance and reinsurance matters in Mexico and throughout Latin America, where he advises clients in both corporate, regulatory, product development and merger and acquisitions, and also in coverage issues and contentious matters, including arbitration.

Yves has been a member of the Presidential Council of the International Association of Insurance Law (AIDA) since 2010, and a member of AMEDESEF (the Mexican Chapter of AIDA) since 1998. He served as President of AMEDESEF from 2005 to 2009, where he led the efforts to create ARIAS Mexico with the Centro de Arbitraje de Mexico (CAM). Yves is also an honorary member of the Commercial Bar (COMBAR) and participates actively in its North American Committee since 2008.

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Thank you for completing the Call for Proposals Submission Application. Please email all completed applications to Joyce Arawole at jarawole@arias-us.org by 5:00 p.m. ET on **July 10, 2017**.