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Efficient Data Security – The Use of Deal Rooms in Arbitration

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Summary of Topics

1. Introduction and Context
2. Why Use?
3. Advantages
4. Disadvantages
5. Demo
6. Practical tips

Introduction and Context

- Practical Guide to Data Security
- Past topics - secure email, encryption, meta data, password vaults
- Data rooms are a tool
- What is a data room

Advantages versus other options



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- Security and compliance



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- Ease of access



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- Avoid copying/same docs



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- Costs



Disadvantages versus other options



Disadvantages versus other options

- Set-up costs



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- It's new – familiarity



Disadvantages versus other options

- Set-up costs
- It's new – familiarity
- Requires use of computers



Disadvantages versus other options

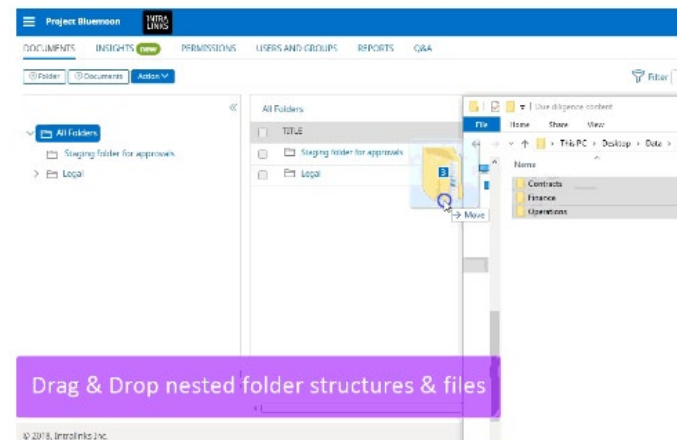
- Set-up costs
- It's new – familiarity
- Requires use of computers
- Restrictions can be imposed



Set-up

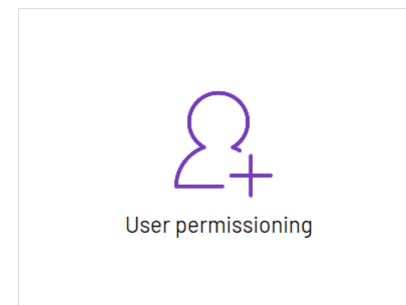
Parties' roles

- contract with vendor
- agree on protocol
- grant credentials for access
- load and code docs



Functionality

- Searching across all docs
- Set up folder types
- Control access and permissions
- Audit trails



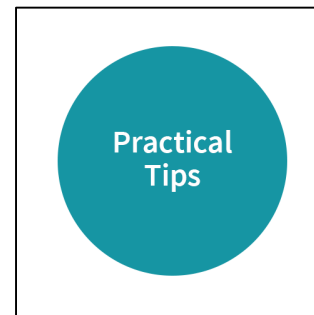
Barry's Practical Tips

1. Talk upfront about protocols
2. Training for all parties
3. Training for arbitrators
4. Single point of contact for arbitrators at vendor



Barry's Practical Tips

5. Make docs searchable
6. Clearly name doc files
7. Bates stamp first
8. Use the audit trail feature



Questions



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