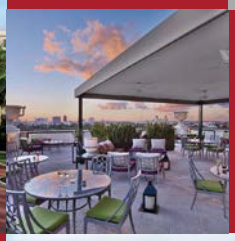

Pre-Conference Brochure

ARIAS•U.S. 2019 Spring Conference
May 8-10, 2019
The Breakers Palm Beach

ARIAS U.S.

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For more information about ARIAS•U.S. sponsorship opportunities, please contact Sara Meier, executive director, ARIAS•U.S., at smeier@arias-us.org.

Welcome from the Conference Program Co-Chairs

Dear Colleagues:

Pack your bags for Florida! This May, the ARIAS•U.S. Spring Conference will return to the Breakers in Palm Beach for three days of stimulating discussions, networking with industry colleagues and fun in the sun (we hope).

This Spring Conference will focus on the impact of changes in the legal, technological and business environments on reinsurance arbitration. The sessions will cover topics of value to arbitrators, businesspeople and lawyers. Among the sessions planned are:

Reinsurance for cannabis-related business. The conference will begin on a high note, as an expert panel explores the risks and rewards presented by the cannabis industry. Businesses are rushing to exploit the huge markets as states legalize cannabis. Insurance and reinsurance issues will inevitably follow. The panel will discuss both opportunities and risks.

Artificial intelligence and its potential repercussions. Companies from Silicon Valley to China are racing to perfect artificial intelligence. This panel will help the uninitiated understand what artificial intelligence is and how it will affect the insurance and reinsurance business (both as an insurance risk and as a business tool).

Catastrophic loss and the regulatory response. What happens when regulators get involved with insurers' responses to catastrophes? A panel of claims experts, lawyers and regulators will explore the issues – and their reinsurance implications.

Implications of alternative capital. Traditional insurance and reinsurance markets face increasing competition from alternative capital, ranging from cat bonds to parametric insurance. Arbitrators, lawyers and claims professionals need to keep up with the changing market – and with its implications for reinsurance arbitration.

Unconscious bias. No matter how hard we try to be fair, we are all subject to unconscious biases. This session will discuss sources of unconscious bias; how unconscious biases can affect the decisions of arbitrators, parties and counsel; and strategies for becoming aware of these impediments to sound decision-making.

Legal developments on arbitrability. The Supreme Court and the lower courts continue to decide issues relating to arbitration at a surprisingly rapid pace. Arbitrators, lawyers and companies need to understand the latest developments. This panel will help them keep up to date.

Other general and breakout sessions will explore issues to include the following:

- statutes that revive otherwise time-barred sexual abuse claims;
- the insurance and reinsurance implications of hacking;
- the impact of restructuring on dispute resolution;
- expert witness issues;
- qualification as an arbitrator in life reinsurance disputes; and
- ethics.

Of course, the conference is not all business. Each evening will feature a networking reception and the chance to catch up with old and new friends. And, as always, Thursday afternoon will be open for golf, tennis and other activities.

All program materials will be provided electronically in advance.

As always, the conference will be conducted in accordance with the ARIAS•U.S. Antitrust Policy, which is available in the ***About ARIAS*** section of the website, at www.arias-us.org.

See you in Florida!

Sincerely,

Program Co-Chairs:

Steven C. Schwartz, Chaffetz Lindsey LLP

Kathleen Karnell, Transatlantic Reinsurance Co.

Brian Jones, Swiss Re America

Wednesday, May 8, 2019

10:00 a.m. – 12:00 p.m.

Women's Paint and Pour Networking Event

Co-Sponsored by Chaffetz Lindsey 10 Years | Willis Re

Front Lawn

Start with a blank canvas, add a little bubbly and your favorite female colleagues, and leave with your own masterpiece at the end of a fun filled event or auction it off to the highest bidder at the evening reception! (Proceeds will go to a local charity.) No artistic abilities are required; a talented instructor will guide attendees step-by-step through the painting of the night. Bring out the artist in ARIAS!

11:30 a.m. – 1:00 p.m.

REGISTRATION

South Loggia Foyer East

11:30 a.m. – 1:00 p.m.

OPENING LUNCH

Mediterranean Ballroom

1:00 p.m. – 1:05 p.m.

Welcome from the Chairman

Venetian Ballroom

Scott P. Birrell, VP & Associate Group General Counsel, Travelers

1:05 p.m. – 1:10 p.m.

Welcome from the Conference Co-chairs

Venetian Ballroom

Brian Jones, Managing Director, Swiss Re
Kathleen Karnell, VP, Transatlantic Reinsurance Co.
Steven C. Schwartz, Partner, Chaffetz Lindsey LLP

1:10 p.m. – 2:00 p.m.

Opening Keynote: U.S. P&C Value Creators: Implications & Imperatives

Venetian Ballroom

Bill Pieroni, CEO & President, ACORD

2:00 p.m. – 2:50 p.m.

Reinsurance for Cannabis-Related Business: A Business Opportunity, or Risk?

Venetian Ballroom

Brokers and insurers believe that cannabis-related business presents a major opportunity for the insurance industry, at least in states where marijuana is legal. This session will explore whether this is also a business opportunity for reinsurers and the potential risks of such business in light of the conflict between federal law and state laws concerning the legality of marijuana.

Moderator: Eridania Perez, Partner, Squire Patton Boggs (US) LLP

Panel: Gabriel Colwell, Partner, Squire Patton Boggs (US) LLP
John Emelo, SVP, Treaty/Program Casualty Underwriter, Munich Re
Geoffrey D.K. Lubert, Executive Vice President & Managing Director, Willis Re Canada,

2:50 p.m. – 3:20 p.m.

REFRESHMENT BREAK

Mediterranean Ballroom

3:20 p.m. – 4:10 p.m.

The Intersection between Catastrophic Loss and the Regulatory Response

Venetian Ballroom

Recent record setting catastrophic events have visited terrible personal losses on consumers and put financial pressure on (re)insurers. Regulators are also under pressure to ensure a robust and competitive insurance market while maintaining protections for the insurance-buying public, especially after headline losses. This session will explore the ground between these groups and how disputes might arise in the context of their interaction post an event.

Moderator: Anne Wilson, VP, Swiss Re

Panel: Jay Brown, Attorney, Swiss Re,
Locke Burt, President, Security First Insurance Company
Steven C. Schwartz, Partner, Chaffetz Lindsey LLP
John M. Huff, President & CEO, Association of Bermuda Insurers & Reinsurers

4:10 p.m. – 5:00 p.m.

Alternative Capital Mechanisms and Implications for the Insurance/ Reinsurance Market Place and for Dispute Resolution

Venetian Ballroom

Insurance Linked Securities and other related vehicles have become a popular form of alternative risk transfer, often offered by non-traditional players. Come join a session where we explore the reasons why alternative capital has grown in the global marketplace and what its presence means for insurers and reinsurers in terms of traditional markets and in terms of disputes.

Moderator: Brian Jones, Managing Director, Swiss Re

Panel: David Attisani, Partner, Choate, Hall & Stewart LLP
Germante Boncaldo, Head of Business Development, Swiss Re
Deidre Derrig, Special Reinsurance Counsel, Willkie Farr & Gallagher LLP

6:00 p.m. – 7:30 p.m.

COCKTAIL RECEPTION

Sponsored by TransRe *We value risk.*

Front Lawn

Thursday, May 9, 2019

6:00 a.m. – 7:00 a.m.

ARIAS Fun Run

Sponsored by crowell moring

7:20 a.m. – 2:00 p.m.

REGISTRATION

South Loggia Foyer East

7:30 a.m. – 8:30 a.m.

BREAKFAST

Mediterranean Ballroom

8:00 a.m. – 8:30 a.m.

ARIAS•U.S. Committee Meetings

8:40 a.m. – 9:40 a.m.

Unconscious Biases: The Uninvited Arbitration Guests

Venetian Ballroom

It has been said that, if you have a brain, you are biased. Join us to explore how to recognize your own unconscious biases and to expand your understanding of the impact of those biases, particularly how those biases may influence the decision making of counsel, parties, and arbitrators alike. ***Earn 1 NY CLE Credit Hour of Diversity, Inclusion and Elimination of Bias for attending this session!

Panel: *Ann L. Field, SVP, Willis Re*
Sarah D. Gordon, Partner, Steptoe & Johnson LLP
Stacey L. Schwartz, SVP, Swiss Re (US)

9:40 a.m. – 10:00 a.m.

Organizational Updates and Committee Reports

Venetian Ballroom

10:00 a.m. – 10:30 a.m.

REFRESHMENT BREAK

Mediterranean Ballroom

Round 1: 10:30 a.m. - 11:20 a.m.

Round 2: 11:30 a.m. - 12:20 p.m.

Breakout Sessions Roundtable Discussions

1. Developments in Reviver Statute Legislation - How Wide is the Door Open
2. Impact of Regulatory Restructuring Mechanisms on Contractual Dispute
3. Resolution Procedures
4. Do I Qualify? Navigating the Life Requirement in Arbitration Clause
5. Revisiting the Use of Experts in Arbitration
6. Hacking Privileged and Confidential Information

Discussion Leaders:

Robert J. Bates, Jr., Founding Partner, BatesCarey, LLP
Suman Chakraborty, Partner, Squire Patton Boggs (US) LLP
Robert DiUbaldo, Shareholder, Carlton Fields Jorden Burt
Armel Francisco, Director - Global Information Technology Programs, Swiss Re
Donald Frechette, Partner, Locke Lord LLP
Peter Gentile, ARIAS•U.S. Certified Arbitrator
Brian Jones, Managing Director, Swiss Re
David Thirkill, ARIAS-U.S. Certified Arbitrator & Umpire, The Thirkill Group
Susan E. Mack, Partner, Adams & Reese LLP
Andrew Maneval, President, Chesham Consulting, LLC
Cia Moss, Partner, Chaffetz Lindsey LLP
Andrew Rothseid, Principal, RunOff Re.Solve LLC
Stephen Schwab, Partner, DLA Piper LLP (US)

12:30 p.m. – 1:30 p.m.

LUNCH

Ocean Lawn

1:00 p.m. – 6:00 p.m.

Golf Tournament/ Fun Run/ Recreational Activities

1:00 p.m.–6:00p.m. — Golf: *Rees Jones Golf Course*
2:00p.m.–4:00p.m. — Recreational Activities: *Ocean Lawn*

6:00 p.m. – 7:30 p.m.

COCKTAIL RECEPTION

Mediterranean Courtyard

Friday, May 10, 2019

7:15 a.m. – 8:30 a.m.

BREAKFAST

Mediterranean Ballroom

8:30 a.m. – 9:20 a.m.

Rapid Fire Session - Arbitrability: The Implications of *Henry Schien v. Archer & White Sales, Inc.*

Venetian Ballroom

On January 8, 2019, the Supreme Court of the U.S. issued an unanimous opinion in *Henry Schein v. Archer & White Sales, Inc.* holding that where a contract delegates the question of arbitrability to the arbitrators, a court may not override the contract on the grounds that the arbitrability claim is "wholly groundless." Other courts have taken a different approach: declaring arbitration provisions void in states which prohibit arbitration clauses in insurance contracts. During this presentation, we will delve into questions of arbitrability and the implications that case law will have on the power of arbitration panels presiding over insurance/reinsurance arbitrations to determine "gateway" issues. We will also explore how the wording of arbitration provisions in insurance/reinsurance contracts influences not only the "gateway" issues, but whether, in fact, the dispute is arbitrable. We look forward to audience participation in furthering this important discussion.

Moderator: Michele Jacobson, Partner, Stroock & Stroock & Lavan LLP

Panel: Robert M. Hall, Esq., ARIAS•U.S. Certified Arbitrator & Umpire, Hall Arbitrations

Michael Kuehn, Esq., Reinsurance Counsel, Riverstone Resources LLC

Patricia Taylor Fox, Esq., Deputy General Counsel Reinsurance, AIG

David Thirkill, ARIAS•U.S. Certified Arbitrator & Umpire, The Thirkill Group

John R. Vales, Partner, Dentons US LLP

9:20 a.m. – 10:10 a.m.

Legal and Regulatory Implications of Artificial Intelligence (AI)

Venetian Ballroom

Artificial intelligence (AI) is a transformative technology that will help businesses revolutionize both our economy and our lives. But to embrace the benefits of AI it is important to recognize AI's current limitations, the challenges it poses to risk and legal liability, as well as its impact on regulatory compliance.

Moderator: Debra J. Hall, Principal, Hall Arbitrations

Panel: Anthony Lombardo, Co-Founder/Owner, SagePoint Solutions Group LLC

Daniel Tobey, Partner, DLA Piper LLP

10:10 a.m. – 10:40 a.m.

REFRESHMENT BREAK

Mediterranean Ballroom

10:40 a.m. – 11:30 a.m.

When the Walls Come a Crumblin' Down: Current Issues in Determining Reinsurance Liability in Construction Defect Cases

Venetian Ballroom

Disputes in Construction Defect cases present unique challenges to arbitrators, lawyers and (re)insurers. Come join us for a session where we explore these challenges through the lens of skilled practitioners.

Moderator: J.P. Jaillet, Partner, Insurance & Reinsurance, Choate, Hall & Stewart LLP

Panel: Susan E. Grondine-Dauwer, ARIAS•U.S. Certified Arbitrator, SEG-D Consulting, LLC

Thomas V. O'Kane, VP, Munich Re

Constance O'Mara, ARIAS•U.S. Certified Arbitrator, O'Mara Consulting LLC

Christine Russell, SVP Reinsurance, Brandywine Holdings Group

11:30 a.m. – 12:20 p.m.

Ask the Experts: Ethics Session

Venetian Ballroom

Ask the Experts is a session designed to address and provide guidance on some of the thornier ethical issues that we all face in the world of arbitration. The experts will address numerous hypotheticals and provide answers to the following: What should someone do in this situation? Does the ARIAS US Code of Ethics provide guidance? Are there any court decisions? What do other people do in this situation?

Moderator: Alysa Wakin, VP & Claims Counsel, Odyssey Reinsurance Company

Panel: Beth Levene ,EVP & Chief Claims Officer, Transatlantic Reinsurance Co.

Deirdre G. Johnson, Partner, Squire Patton Boggs (US) LLP

W. Mark Wigmore, ARIAS-U.S. Certified Arbitrator & Umpire, Avalon Consulting, LLC

12:20 p.m. – 12:25 p.m.

Closing Remarks

Michael A. Frantz, ARIAS•U.S. President

SVP & Claim Department Manager, Munich Re America

NYS CLE Credit: Ten hours of Continuing Legal Education credits are available to those who attend this conference, which breaks down as follows: 1.0 CLE credits for Ethics, 1.0 CLE credits for Diversity, Inclusion and Elimination of Bias, 8 CLE credits for Areas of Professional Practice. This program is structured for both newly-admitted attorneys and experienced attorneys. Sign-in and sign-out sheets will verify attendance at all sessions and will be the basis upon which certificates of attendance will be prepared and sent, but certification of completed credit hours to CLE Boards is the responsibility of each attorney.

*Join your colleagues!**

Marc Abrams, Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C., NY
Jessica Alley, Freeborn & Peters LLP, FL
David Attisani, Choate, Hall & Stewart LLP, MA
Rod Attride-Stirling, ASW Law Limited,
Robert Badgley, IL
Jonathan Bank, Locke Lord LLP, CA
Christopher Barnes, Zurich North America, NJ
Karen Baswell, Chaffetz Lindsey LLP, NY
Katherine Billingham, Scottish Re, NC
Hannah Ruehlman Blase, Zurich North America, IL
David Bradford, Zurich North America, IL
Paul Braithwaite, FTI Consulting, NY
Jay Brown, Swiss Re Management (US) Corporation, MO
Jane Byrne, Quinn, Emanuel, Urquhart, Oliver & Hedges, LLP, NY
Matthew Byrne, XL Catlin, CT
Bruce Carlson, CP Consulting Services, LLC, FL
Michael Carolan, Troutman Sanders LLP, DC
Suman Chakraborty, Squire Patton Boggs (US) LLP, NY
Kathryn Christ, Swiss Re Management (US) Corporation, NY
Beth Clark, Stroock & Stroock & Lavan LLP, NY
Harry Cohen, Crowell & Moring LLP, NY
Timothy Curley, Allianz Reinsurance America Inc, VA
Everett Cygal, Schiff Hardin LLP, IL
Leslie Davis, Troutman Sanders LLP, DC
John DeLascio, Hinshaw & Culbertson LLP, IL
Frank DeMento, Transatlantic Reinsurance Co., NY
Deidre Derrig, Willkie Farr & Gallagher LLP, DC
Nick DiGiovanni, Locke Lord LLP, IL
Robert DiUbaldo, Carlton Fields Jorden Burt, NY
John Dore, Sheridan Ridge Advisers LLC, IL
Stephanie Dunn, SCOR Global Life Americas, NC
Charles Ehrlich, CA
Bruce Engel, Freeborn & Peters LLP, IL
Ellen Farrell, Squire Patton Boggs (US) LLP, VA
Ann Field, Willis RE, Inc., IL
Justin Fortescue, White and Williams LLP, PA
Patricia Taylor Fox, AIG - American International Group, Inc., NY
Armel Francisco, Swiss Re Management (US) Corporation, NJ
Michael Frantz, Munich RE, NJ
Donald Frechette, Locke Lord LLP, CT
Bryce Friedman, Simpson Thacher & Bartlett LLP, NY
Matthew Furton, Locke Lord LLP, IL
Anthony Gambardella, Rivkin Radler, NY
Peter Gentile
Daniel Gerber, NY
James Dolan, Enstar US, NJ
Andrea Giannetta, Enstar US, NJ
Mitch Gibson, Swiss Re America Holding Corporation, NY
Sarah Gordon, Steptoe & Johnson LLP, DC
Susan Grondine-Dauwer, MA
Lloyd Gura, Mound Cotton Wollan & Greengrass, NY
Eric Haab, Foley & Lardner LLP, IL
Debra Hall, Hall Arbitrations, ME
Robert Hall, Hall Arbitrations, ME
Lauren Harley, ARIAS•U.S., VA
Carl Harris, Insurance Strategies Consulting, LLC, IA
Kim Hogrefe, Kim Dean Hogrefe, LLC, NJ
James Hughes, TX
David Ichel, FL
Wendell Ingraham, Oliver & Associates, NW, Ltd., MT
Michele Jacobson, Stroock & Stroock & Lavan LLP, NJ
John Jacobus, Steptoe & Johnson LLP, DC
Jean-Paul Jaillet, Choate, Hall & Stewart LLP, MA
Deirdre Johnson, Squire Patton Boggs (US) LLP, VA
Brian Jones, Swiss Re Management (US) Corporation, NY
James Jorden, Carlton Fields Jorden Burt, DC
Paul Kalish, VA
Peter Lyew, REnamics LLC, CA
Sylvia Kaminsky, NJ
G. Kathleen Karnell, Transatlantic Reinsurance Co., CT
Sean Keely, Freeborn & Peters LLP, NY
Thomas Kinney, Troutman Sanders LLP, DC
Andrew Klivan, International Re Consultants, FL
Michael Knoerzer, Clyde & Co US LLP, NY
Eric Kobrick, AIG - American International Group, Inc., NY
Mark Kreger, Karbal | Cohen | Economou | Silk | Dunne | LLC, IL
Frank Lattal, Chubb,
Ed Lenci, Hinshaw & Culbertson LLP, NY
Bill Littel, Allstate Insurance Company, IL
Elizabeth Luberto, The Hartford, CT
Christian Luthi, Conyers Dill & Pearman Limited,
Susan Mack, Adams and Reese LLP, FL
Jane Mandigo, Swiss Re Management (US) Corporation, MO
Andrew Maneval, Chesham Consulting, NH
Fred Marziano, CIM, NJ
Tina Matic, Foley & Lardner LLP, WI
Joseph McCullough, Freeborn & Peters LLP, IL
Henry McGrier, Allstate Insurance Company, NC
Peter McNamara, Rivkin Radler, NY
Kyle Medley, Hinshaw & Culbertson LLP, NY
Sara Meier, ARIAS•U.S.
Cecilia Moss, Chaffetz Lindsey LLP, NY
Elizabeth Mullins, Swiss Re Management (US) Corporation, NY
Barbara Murray, PricewaterhouseCoopers LLP, IL
Steven Najjar, Hannover Life Reassurance Company Of America, FL
Raymond Neff, Neff and Associates, FL
Patrick O'Brien, NJ
Thomas O'Kane, Munich RE, NJ

** Registration list as of 3.4.2019*

William O'Neill, Troutman Sanders LLP, MD
Michael Pado, Convergence Re LLC, NJ
Eridania Perez, Squire Patton Boggs (US) LLP, NY
David Pi, Schiff Hardin LLP, IL
Bill Pieroni, ACORD,
Andrew Poplinger, Chaffetz Lindsey LLP, NY
Debra Roberts, Debra Roberts & Associates, Inc., TX
Carlos Romero, FL
Jonathan Rosen, Arbitration, Mediation and Expert Witness Services, NY
Andrew Rothseid, RunOff Re.Solve LLC, PA
Jeffrey Rubin, Odyssey Reinsurance Company, CT
Daryn Rush, White and Williams LLP, PA
Christine Russell, Brandywine Group of Insurance & Reinsurance Companies, PA
Michela Rynczak, ARIAS•U.S.
Jonathan Sacher, Bryan Cave Leighton Paisner,
Joseph Schiavone, Saiber LLC, NJ
Stephen Schwab, DLA Piper LLP (US), IL
Stacey Schwartz, Swiss Re Management (US) Corporation, NY
Steven Schwartz, Chaffetz Lindsey LLP, NY
Charles Scibetta Jr., Chaffetz Lindsey LLP, NY
Renita Sharma, Quinn Emanuel LLP, NY
Mark Sheridan, BatesCarey LLP, IL
William Sneed, Sidley Austin LLP, IL
Teresa Snider, Porter Wright Morris & Arthur LLP, IL
Andreas Stahl,
Robert Sweeney, Clyde & Co US LLP, IL
Olga Yurovskaya, The Thirkill Group, Inc., NH
Jack Thomas, Troutman Sanders LLP, NY
Kevin Tierney, FL
John Tiller, Butterfly Financial, FL
Danny Tobey, DLA Piper LLP (US)
Jim Toole, NC
Robert Turrin, Chubb, PA
John Vales, Dentons US LLP, NJ
Jeremy Wallis, NJ
Ciaran Way, White and Williams LLP, PA
Michael Westover, Buxbaum, Loggia & Associates, NH
Steve Whitmer, Locke Lord LLP, IL
Susan Wilcher, AXA, NY
Anne Wilson, Swiss Re Management (US) Corporation, MO
Gregory Woodworth, VT

2019 Calendar of ARIAS•U.S. Programs

Details for all events are on the ARIAS•U.S. website

2019 Webinar Programs

April 4 — The Opioid Epidemic: A Discussion of Current Litigation and Insurance Coverage Issues

More webinars coming soon!

Seminars and Networking Events

September — Intensive Arbitrator Training Workshop
Full-day program, with lectures and mock arbitrations
New York, NY
Exact location and date coming soon.

October 2 — Fall Educational Seminar – Arbitrator & Umpire Seminar
Half-day session including lunch starting at 12:00 p.m.
Educational Seminar credit
New York Marriott at the Brooklyn Bridge, Brooklyn, NY

October 2-4 — Fall 2019 Conference
New York Marriott at the Brooklyn Bridge, Brooklyn, NY

Join us in Palm Beach!

As the Breakers website says…

ONCE YOU STAY, YOU'LL UNDERSTAND™

A spectacular resort destination on Florida's Atlantic coast, The Breakers Palm Beach has lured generations of discerning travelers to its idyllic, Italian-Renaissance setting. Experience the irresistible charm and storied history of this legendary oceanfront resort, which seamlessly blends with an amazing range of modern amenities. Feel the allure of its glamorous yet classic ambiance, the warmth and care of its devoted staff...you will quickly discover why The Breakers is a peerless destination, well beyond what you would expect of the finest luxury hotels and beachfront resorts in North America.

The Breakers features myriad enticing offerings...

- A tropical oceanfront oasis with stunning vistas of the Atlantic Ocean, lush colorful gardens and charming courtyards
- Flagler Club, a new ultra-luxury, 25-room boutique hotel within the resort offering private access, personalized service and premium amenities
- Mediterranean-style Beach Club reminiscent of St. Tropez
- One-half mile of private beach, four oceanfront pools and five whirlpool spas
- 25 luxury poolside bungalows for daytime use, including concierge
- New indoor-outdoor Spa featuring masterful skincare and body treatments, a salon for hair and nails services, three distinct lounges and a private outdoor courtyard for relaxation
- Complimentary new Ocean Fitness facility, 24-hour hotel fitness center, fitness studio and classes - available to hotel guests and members
- Eight distinctive restaurants and eight bars for an array of dining and entertainment options
- 36 holes of championship golf, including The Breakers Rees Jones® Course
- World-class golf instruction featuring the acclaimed John Webster Golf Academy
- 10 lighted Har-Tru tennis courts and instruction by USPTA/ USPTR-certified professionals
- 11 on-site boutiques, including Guerlain, Ralph Lauren and Lilly Pulitzer® at The Breakers
- Family Entertainment Center and Kids Camp

... and more! An extensive description of facilities, services, and prices is available on the website, www.thebreakers.com.

Transportation

Palm Beach International Airport is located just seven miles from the hotel. Taxis are readily available at the airport at all times for the 15-minute ride. Ft. Lauderdale International Airport is 42 miles away; Miami International Airport is 72 miles. Both Interstate 95 and the Florida Turnpike provide easy access to South County Road (via Okeechobee Boulevard), which leads to the entrance of The Breakers. Taxis and rental cars are available at the hotel for traveling around the nearby area. https://www.shuttlefare.com/The_Breakers_PBI

Restaurants

Dining at The Breakers is its own unique and memorable experience, marked by exquisite cuisines, delicious drinks, and impeccable service. Tradition is infused with modernity at eight distinctive restaurants, allowing guests to choose their preferred setting and dining experience. From mouthwatering steaks and chops at Flagler Steakhouse to fresh daily catches at The Seafood Bar to the crave-worthy menu and award-winning wine list at HMF, a range of unique cuisines and tailored drink lists are waiting to exceed your expectations.

You can find descriptions, hours, photographs, and complete menus for each of the restaurants on the hotel's website at http://www.thebreakers.com/restaurants_lounges. Where reservations are required, phone numbers are indicated. It is best to make advance reservations for dinner, rather than waiting until arrival.

The nearby area also provides a wide variety of options. The hotel concierge can help with reservations, or you can find descriptions of the major area restaurants at www.palmbeachfl.com, where you will see complete listings, searchable by city, and links to their websites.

Palm Beach County – A Vacationer's Paradise

The area welcomes you with warm tropical weather and offers a host of attractions, from museums to spectator sports to shopping. You may wish to stay at The Breakers through the weekend to enjoy these activities. ARIAS rates apply for three days after the conference, subject to availability, so early reservations are recommended.

For complete information on what is available in Palm Beach County, go to www.palmbeachfl.com. In addition to the comprehensive listings there, you also can order a free vacation planner via the website to guide your planning.

ARIAS·U.S. Spring Conference Hotel Room Block

ARIAS·U.S. has secured a block of rooms at a reduced rate at The Breakers.

The Breakers, One South County Road, Palm Beach, FL 33480

On the ARIAS website homepage (www.arias-us.org), you will find a link to the "Welcome ARIAS•U.S." section of The Breakers online room reservation system. Guest rooms are available at the following special ARIAS•U.S. group prices:

ARIAS·U.S. Group Rates:	$320	Deluxe King
	$390	Premium Run of the House

If you prefer to make reservations by telephone, call The Breakers at 888-BREAKERS (273-2537). Be sure to mention that you are attending the ARIAS Conference to receive the group rate.

The conference runs from noon on Wednesday until noon on Friday. A limited number of rooms are being offered at the ARIAS rates for up to three nights before and after the conference.

NOTE: To receive the conference group rates, hotel reservations must be made no later than April 9, 2019. All accommodations are available on a first-come, first-served basis. Local taxes are not included. To hold your reservation, a one-night deposit is required. Check-in time is 4:00 p.m., so if you are arriving on the 11th for the noon start, you will have to store bags upon arrival, unless your room is ready early.

REGISTRATION INFORMATION

CONFERENCE REGISTRATION FEES:

ARIAS•U.S. 2019 Spring Conference Registration Fees by Category

Registrant Type	Early (due by March 20)	Regular (due April 25)	Late (April 26-Onsite)
Member	$1,055.00	$1,105.00	$1,205.00
Non-member	$1,405.00	$1,455.00	$1,555.00

*Members include designated corporate representatives and individual members.
**Non-members may apply for membership and receive member rates. Application is available online through the Membership section of the website.

Member/Non-member fee includes: Meeting costs, program materials, two breakfasts, two luncheons, three refreshment breaks, and two cocktail receptions. Not included in registration fee: Travel and lodging.

All registrants will be provided a name badge to wear during the conference. For security purposes, you will be required to wear your name badge at all times during conference activities.

CONFERENCE PREPARATION MATERIALS:

Conference materials will be emailed to registrants prior to the conference.

Final Conference Registration Deadline: April 25, 2019

After April 25, 2019, the website will continue to accept registration requests; however, $100 additional will be charged. Registration will be accepted onsite at the conference at the onsite fee.

DIRECT ANY INQUIRIES TO: ARIAS•U.S., info@arias-us.org, phone: 703-506-3260, fax: 703-506-3266.
ARIAS•U.S., 7918 Jones Branch Drive, Suite 300, McLean, VA 22102

CANCELLATION POLICY: The cutoff date for a full refund of the conference registration fee is March 15th. Anyone who cancels between that date and April 26th will receive a refund, less a $100 administrative fee. Notification must be received in writing by email, fax, or postal mail. Refund will be issued by check. Failure to cancel by April 26th will result in forfeiture of the entire registration fee.

SUBSTITUTION POLICY: Substitutions are permitted with written notice by April 26th. Notification must be received in writing by email, fax, or postal mail. Failure to substitute a registrant by April 26th will result in forfeiture of the entire registration fee. If the registration rate for the person substituting is higher than the rate for the person for whom payment has already been submitted, payment will need to be provided to cover the difference before the substitution is complete.

FINANCIAL HARDSHIP POLICY STATEMENT: As required by the New York and Illinois CLE Boards, if a member of the state's bar would like to attend an ARIAS•U.S. conference, but finds that he or she would incur a financial hardship by doing so, an application for waiver of the attendance fee may be made to the Board of Directors of ARIAS•U.S. Such application would be held in strict confidence.

Use the Registration Form to the Right, or Register Online Today!

www.arias-us.org

2019 Spring Conference Registration Form

(a separate form is required for each attendee)

Prefix: Mr. / Mrs. / Ms. First Name:_____Last Name:_____

Badge First Name (e.g., Bob for Robert):_____ ☐ I am a First-Time Attendee ☐ I am an Arbitrator/Umpire

Which best describes your participation at the conference? Check all that apply: ☐ Law Firm ☐ Company ☐ Arbitrator

Title: _____ Company Name:_____

Street Address: _____Suite/Floor:_____

City: _____ State/Province: _____Postal Code: _____ Country: _____

Phone: _____ Email: _____

I would like to earn CLE credits for the following state (mark all that apply): ☐ IL ☐ NY ☐ PA ☐ Other: _____

ADA or Special Needs: _____

Dietary Restrictions: ☐ Vegetarian ☐ Vegan ☐ Kosher ☐ Gluten-Free

Food Allergies: _____

Emergency Contact Name: _____ Phone:_____

ARIAS·U.S. posts on the conference page of the website the list of registrants including attendee name, organization, city, and state. Please indicate your preference to be included on this list. ☐ Yes, include me. ☐ No, do not include me on this list.

WEDNESDAY, MAY 8 EVENT AND SESSION SELECTION: Please indicate if you plan to attend the following sessions:

Women's Paint and Pour Networking Event, 10:00am–12:00pm: ☐ Yes, I plan to attend. ☐ No, I do not plan to attend.
Note: This is a free networking event for women. Please see description in schedule.

THURSDAY, MAY 9 SESSION SELECTION: ROUND 1: 10:30 A.M - 11:20 A.M. | ROUND 2: 11:30 A.M. - 12:20 A.M.

Rank in order, three topics you would be interested in attending, with 1 being your first choice and 3 being your last choice. Use the space to the left of each topic:

_ Developments in Riviver Statute Legislation - How Much is the Door Open?

_ Impact of Regulatory Restructuring Mechanisms on Contractual Dispute Resolution Procedures

_Do I Qualify? Navigating the Life Requirement in Arbitration Clauses

_ Revisiting the Use of Experts in Arbitration Hacking Privileged and Confidential Information

_ Hacking Privileged and Confidential Information

ARIAS·U.S. 2019 SPRING CONFERENCE REGISTRATION FEES

(please circle your fee):

Registrant Type	Early (due March 20)	Regular (due April 26)	Late (April 27-Onsite)
Member*	$1,055.00	$1,105.00	$1,205.00
Non-member**	$1,405.00	$1,455.00	$1,555.00

**Members include designated corporate representatives and individual members.*
***Non-members may apply for membership and receive member rates. Application is available online through the Membership section of the website.*

Member/Non-member registration fee includes: Meeting costs, program materials, coat check, two breakfasts, one luncheon, and one cocktail reception. Only conference attendees and guests registered in advance may attend the meals and reception. All registrants will be provided a name badge to wear during the conference. For security purposes, you will be required to wear your name badge at all times during conference activities. ***Not included in registration fee:*** Travel and lodging.

CALCULATE YOUR TOTAL DUE:

CONFERENCE REGISTRATION FEE: $_____

GUEST RATES*

Please select below if you are inviting a guest to attend meals and reception only

$250 Guest – All Meals: $_____
$50 Guest Lunch Ticket – Wednesday, 5/8: $_____
$60 Guest Reception Ticket – Wednesday, 5/8: $_____
$40 Guest Breakfast Ticket – Thursday, 5/9: $_____
$50 Guest Lunch Ticket – Thursday, 5/9: $_____
$60 Guest Reception Ticket – Thursday, 5/9: $_____
$40 Guest Breakfast Ticket – Friday, 5/10: $_____

Guest Name: _____

Please list any dietary restrictions of Guest:_____

TOTAL DUE: $_____

PAYMENT INFORMATION

You may register for the 2019 ARIAS·U.S. Spring Conference online at www.arias-us.org or complete the following credit card information and submit the form to: ARIAS·U.S., 7918 Jones Branch Drive, Suite 300, McLean, VA 22102 or via fax 703-506-3266 or via email info@arias-us.org. For payment by check, please make the check payable to ARIAS·U.S. (Fed ID #13-3804860) and send to: *By First Class mail:* ARIAS·U.S., 6599 Solutions Center, Chicago, IL 60677-6005; *By Overnight mail:* ARIAS·U.S., Lockbox #776599, 350 E. Devon Ave., Itasca, IL 60143

Credit Card #:_____

Exp Date: ___/___Billing Zip Code: _____Sec Code:____

Name as it appears on card:

_____

Signature: _____

Date:_____

Cancellation Policy: The cutoff date for a full refund of the Conference Registration fee is March 20th. Anyone who cancels between that date and April 26 will receive a refund, less a $100 administrative fee. Notification must be received in writing by email, fax, or postal mail. Refund will be issued by check. Failure to cancel by April 26 will result in forfeiture of the entire registration fee.

Financial Hardship Policy Statement: As required by the New York and Illinois CLE Boards, if a member of the state's bar would like to attend an ARIAS·U.S. conference, but finds that he or she would incur a financial hardship by doing so, an application for waiver of the attendance fee may be made to the Board of Directors of ARIAS·U.S. Such application would be held in strict confidence. By registering for this ARIAS-U.S. event you consent to the ARIAS-U.S. Data Privacy Policy, which can be found online at https://www.arias-us.org/about-arias-us/arias-u-s-data-privacy-statement/.

2019 ARIAS•U.S. Spring Conference
Sponsorship Opportunities

ARIAS•U.S. (AIDA Reinsurance & Insurance Arbitration Society) is the leading not-for-profit trade association for the insurance and reinsurance industry. ARIAS•U.S. promotes excellence, advancement, and education around insurance and reinsurance alternative dispute resolutions and also provides a pool of certified arbitrators. Membership is open to law firms, corporations, and individuals interested in helping to achieve the goals of the Society. The ARIAS membership comprises experienced professionals in the reinsurance arbitration sector; key decision makers such as law firm managing partners, (re)insurance officers and senior management will be in attendance. The Spring Conference caters to C-Suite executives who want to conduct business while enjoying the Florida surf and sun.

The 2019 ARIAS•U.S. Spring Conference will take place at The Breakers in West Palm Beach, Florida, May 8-10. This three-day conference will include general sessions, breakout sessions, daily breakfast, lunch and networking receptions. Expected attendance is 200 - 250.

Why You Should Be Involved

Your involvement with ARIAS•U.S. provides your company:

- Exposes your brand to this lucrative target market of key decision makers before, during, and after the event;
- Provides the opportunity for your company to interact with ARIAS•US leadership and core supporters; and
- Creates a win-win scenario for your company, your target audience and ARIAS•US.

All ARIAS•U.S. Spring Conference Sponsors Receive:

- Logo placement and recognition in marketing collateral, event signage, and onsite materials as a conference sponsor.
- Logo placement and recognition on ARIAS•U.S. Spring Conference webpage with link to your corporate website.
- Logo placement and recognition as a sponsor in *ARIAS•U.S. Quarterly* Issue – Spring Conference Recap Section.
- Opportunity to include an insert in the Spring Conference registration materials.
- Recognition as a sponsor from the podium at the Opening and Closing General sessions.
- Opportunity to send an e-mail to attendees pre- or post-conference* *(Sponsor will provide the content and it will be approved by the ARIAS•U.S. Board. Staff will send out on behalf of your company.)*

Sponsorship opportunities are customizable, so if you don't find the opportunity that's perfect for your company, please contact us!

**Available to sponsors at the $3,000 or above level.*

ARIAS•U.S.
7918 Jones Branch Drive, Suite 300 McLean, VA 22102
Tel: 703.574.4087 Fax: 703.506.3266 Email: smeier@arias-us.org

ARIAS•US is a 501(c)6 organization. Tax Identification Number: 13-3804860.

Networking, Meals, and Reception Sponsorship Opportunities

Networking Breakfasts *($2,000 per sponsor, 2 sponsorships available)*

Breakfast starts the day off with an array of fresh fruit, baked goods and piping hot beverages while attendees have the opportunity to leisurely catch up with colleagues. The Friday Networking Breakfast is the last hurrah before the final session. Take this opportunity for your company to have signage right by each food and beverage station as guests linger over coffee and a hearty breakfast before they head back home.

Networking Breaks *($1,500 per sponsor, 2 sponsorships available)*

If ever there was a group that takes their networking breaks seriously, it would be ARIAS Conference attendees. Take this opportunity for your company to have signage right by each food and beverage station as guests linger over coffee and talk shop.

Networking Luncheons *($2,500 per sponsor, 2 sponsorships available)*

There's no better way to grab the attention of each attendee than to sponsor the first gathering of the conference, the opening day luncheon, held in the beautiful Mediterranean Ballroom looking out over the stunning Mediterranean Courtyard. The setting for lunch on the second day is equally inviting–the warm and breezy picturesque Ocean Lawn. The Breakers does not disappoint when it comes to food and venue. Your sponsorship includes signage around the room acknowledging your company as the luncheon sponsor.

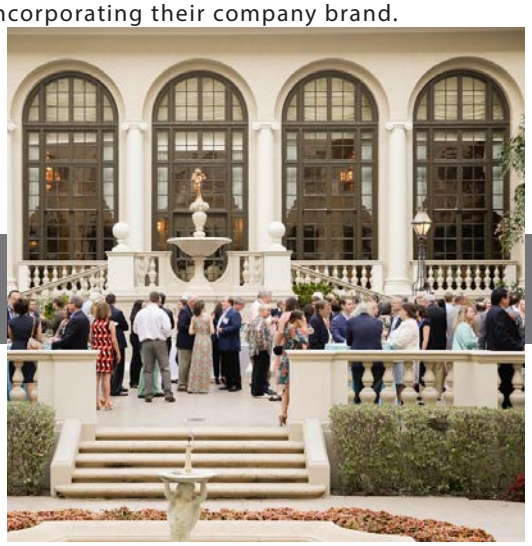
Opening Day Evening Reception *($3,500, 1 sponsorship available)*

SOLD

The Breakers' front lawn offers a garden-like atmosphere, thanks to the lush tropical foliage that frames it. Adjacent to the tranquil Palm Courtyard and The Shops at The Breakers, it's a picturesque location for this cocktail reception. Attendees enjoy drinks and light fare as they talk shop with business associates. In addition to signage welcoming the attendees and around the lawn, the sponsor of this reception can offer a customized drink incorporating their company brand.

Evening Reception *($3,500, 1 sponsorship available)*

The Breakers was built with luxury in mind. Reflecting the resort's Renaissance sensibility, the Mediterranean Courtyard is a stylish space that's ideal for alfresco cocktail receptions. After an afternoon of fun in the sun or snoozing poolside, guests will be ready to have a few drinks and engage with their colleagues once again! In addition to signage welcoming the attendees, the sponsor of this reception can offer a customized drink incorporating their company brand.



For more information on the ARIAS•U.S. Sponsorship Opportunities, please contact Sara Meier, Executive Director, ARIAS•U.S., at 703-506-3282 or smeier@arias-us.org.

ARIAS•US is a 501(c)6 organization. Tax Identification Number: 13-3804860.

Additional 2019 Spring Conference Sponsorship Opportunities

Women's Networking Paint & Pour *($4,000)*

SOLD

Start with a blank canvas, add a little bubbly and your favorite female colleagues, and leave with your own masterpiece at the end of a fun-filled event or auction it off to the highest bidder at the evening reception! (Proceeds will go to a local charity.) No artistic abilities are required; a talented instructor will guide attendees step-by-step through the painting of the night. Bring out the artist in ARIAS! Your sponsorship includes signage around the room acknowledging your company as the Women's Networking sponsor.

Volunteer PB & J Challenge *($3,500)*

Peanut butter and jelly … your company and ARIAS – the perfect pairs! Sponsor this engaging Corporate Social Responsibility (CSR) activity where teams create their own action plan in the competition to make the most bagged lunches. Productivity is the key, and challenges provide opportunities to gather needed supplies. Lunches will be donated to ***Feeding South Florida***, which provides support to food-challenged Palm Beach County residents. Your sponsorship includes signage around the room acknowledging your company as the CSR Activity sponsor.

Yoga by the Beach *($2,500)*

Relax your mind and refocus your body as you experience a start to your morning like no other at one of The Breakers' breathtaking oceanfront locations. Yoga instructors will take attendees through a series of stretches to reduce stress, improve physical fitness, and increase energy flow and concentration for a full day of conference sessions. Namaste. Optional Company Additions: Branded Towels, Water Bottles, T-Shirts.

ARIAS 3K or 5K Fun Run! *($3,500)*

SOLD

A 3K or 5K race around The Breakers property. Staff runners will lead and bring up the rear of the group. Runners will pace themselves around the scenic course while walkers circumnavigate the course on one rotation. Juice, fruit and iced towels will be made available at the finish line. Sponsor signage will be placed at the starting and finishing lines of the race. Optional Company Additions: Branded Towels, Water Bottles, T-Shirts.

Photo Scavenger Hunt – ARIAS Style *($2,500)*

Smile! You're going on a photo adventure. Your team has exactly one hour to take 10 pictures of any of the items on your list. There are only 10 pictures available on your camera, so plan carefully! Optional Company Additions: Branded Water Bottles, T-Shirts and/or prizes.

Game On!! *($3,500)*

SOLD

In the mood for a little healthy competition, but don't have time for 18 holes of golf? This is the perfect opportunity to network, enjoy the beautiful scenery, and show off your athletic skills! The Breakers offers a full selection of activities like volleyball, cornhole, giant checkers, badminton, ping pong, ladder golf and bocce. All require judgment skills and sharp reflexes and stimulate strong sportsmanship among players. Couple this with drinks and hors d'eouvres, and everyone attending will talk about this event for several months. Optional Company Additions: Branded Towels, Water Bottles, T-Shirts and/or prizes.

ARIAS-U.S. Golf Tournament *($7,500)*

Whether you are a serious golfer or just a "vacation" player, the ARIAS Golf Tournament is always a great opportunity to enjoy the sport, the acclaimed Rees Jones® Course, and networking with your colleagues. In addition to signage, the sponsor of this tournament will have the opportunity to add in branded swag, prizes for some "extra competition," and even offer up a free "Mulligan" to each player.

For more information on the ARIAS•U.S. Sponsorship Opportunities, please contact Sara Meier, Executive Director, ARIAS•U.S., at 703-506-3282 or smeier@arias-us.org.

ARIAS•US is a 501(c)6 organization. Tax Identification Number: 13-3804860.

Sponsorship Commitment Form

Sponsorship Commitment (please check your selection)

☐ Networking Breakfasts ($2,000, 2 available)

☐ Networking Breaks ($1,500, 2 available)

☐ Networking Luncheons ($2,500, 2 available)

~~☐ Opening Day Evening Reception ($3,500, 1 available)~~

☐ Evening Reception ($3,500, 1 available)

~~☐ Women's Networking Paint & Pour: ($4,000, 2 available)~~

☐ Volunteer PB & J Challenge: ($3,500, 1 available)

☐ Yoga by the Beach: ($2,500, 1 available)

~~☐ ARIAS Annual 3K / 5K Fun Run! ($3,500, 1 available)~~

~~☐ Game On!! ($3,500, 1 available)~~

☐ Photo Scavenger Hunt – ARIAS Style: ($2,500, 1 available)

☐ ARIAS-U.S. Golf Tournament: ($7,500, 1 available)

CONTACT INFORMATION

Contact Person:_____

Company or Agency Name:_____

Address: _____

City: _____ State/Province: _____Postal Code: _____ Country: _____

Phone: _____ Email: _____

PAYMENT INFORMATION

Cancellation Policy: All sponsorship fees are non-refundable.

*Payment is due at the time of ad placement.

☐ Invoice ***or*** ☐ VISA ☐ AMEX ☐ MasterCard **Grand Total Due: $**_____

Credit Card #:_____ Exp Date: ___/____ CVV: _____

Cardholder Name (printed): _____Signature: _____

Billing Address *(if different from above)*:_____

Please fax or email your completed form to 703.506.3266 or smeier@arias-us.org.

Signature: _____ Date: _____

This document serves as a contract. All sponsorship requests are final. Execution of this sponsorship commitment form signifies assumption of legal responsibility to pay for all sponsorship as stipulated on the form. Sponsorship is not confirmed until full payment is received. Payment must be made in U.S. dollars drawn on U.S. bank prior to the event date.

Submit the completed form via fax 703.506.3266 or via email smeier@arias-us.org.
Please also submit your company logo in vector format, and a brief company description with completed form.

ARIAS U.S.

AIDA Reinsurance & Insurance Arbitration Society
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